

# PEBBO

creative transformation  
for business

Intro

a **user centric**  
innovation consultancy.

Clients

AUO

玉山銀行  
E.SUN BANK

遠東集團  
FAR EASTERN GROUP

Kimberly-Clark

CATHAY PACIFIC

YAHOO!

台灣中油股份有限公司

LCY

INNOVATION  
WORKS

## UX is not a department

Albert Chen, CEO Pebbo

# UX is **not** a department

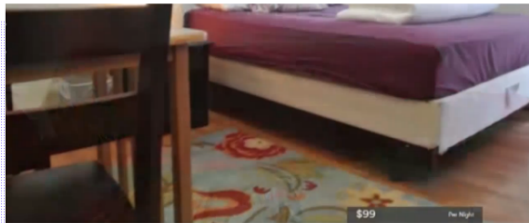
Albert Chen, CEO Pebbo

## UX & Biz Impact

BloombergBusiness

News Markets Insights Video

### Airbnb Said to Be Raising Funding at \$20 Billion Valuation



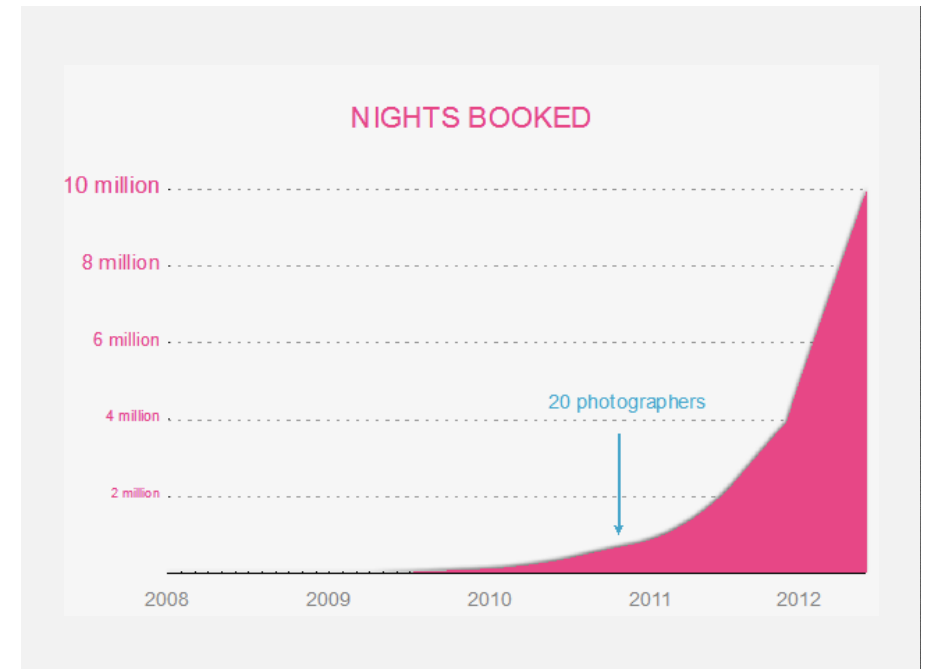
north slope studio in boston proper

**AIRBNB GETS \$20 BILLION VALUATION**

Airbnb Gets \$20 Billion Valuation







**Retirement Planning Needs a Better UX**

by Shlomo Benartzi

MAY 1, 2015

SAVE SHARE COMMENT TEXT SIZE PRINT

**McKinsey & Company Acquires Lunar, One Of Silicon Valley's Oldest Design Firms**

THE AWARD-WINNING DESIGN CONSULTANCY IS THE LATEST INDEPENDENT AGENCY TO JUMP INTO THE CORPORATE MAW.

0 0 19 754 365 1.6K

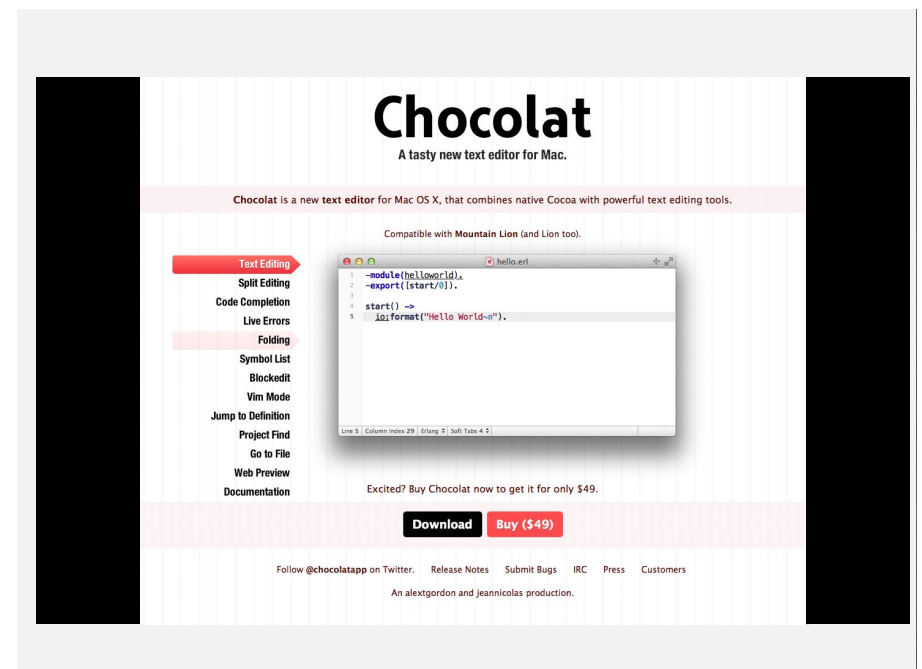
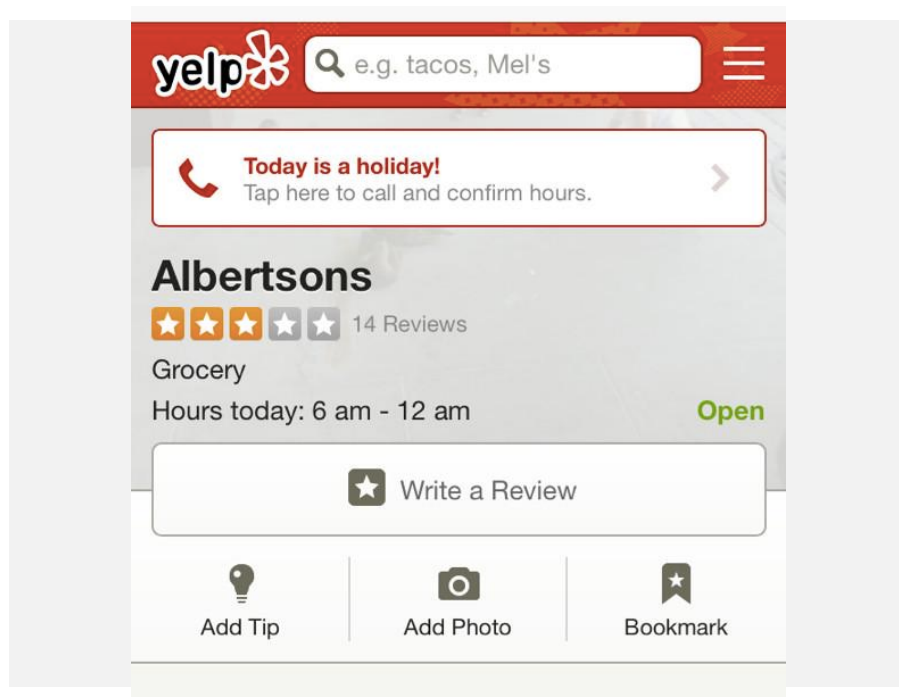
NOTES PIN PLUS SHARE TWEET LIKE

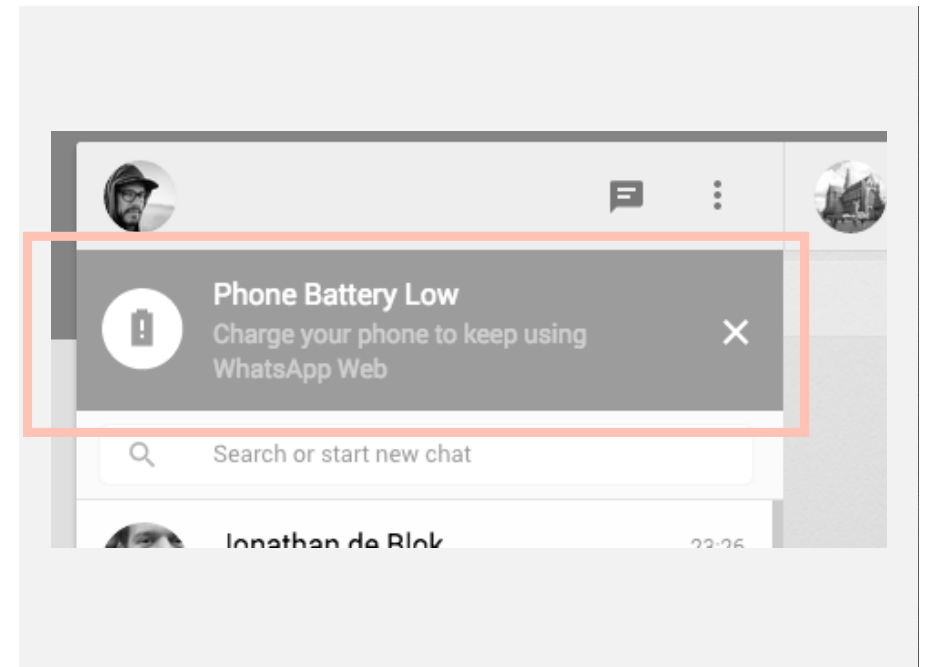
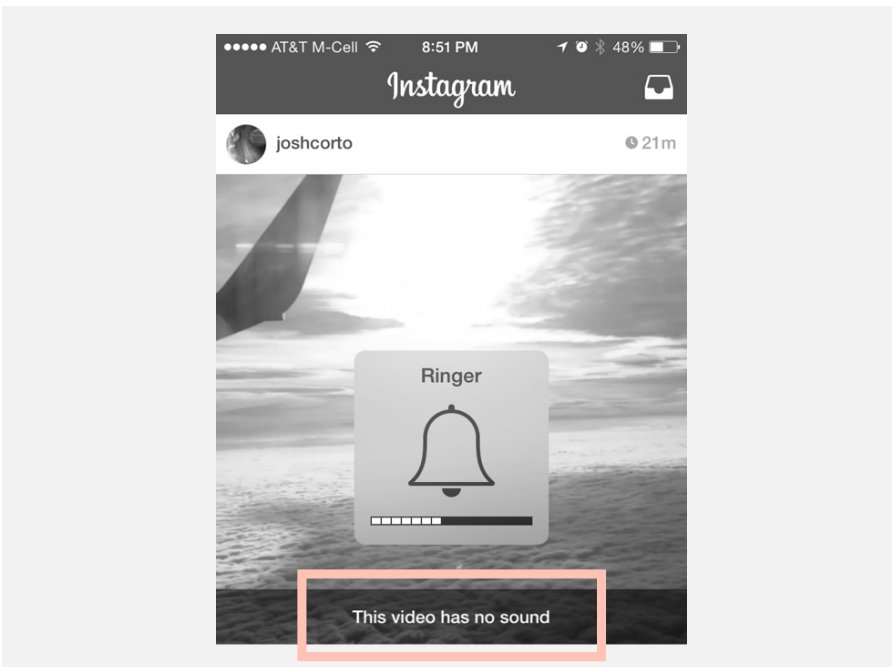
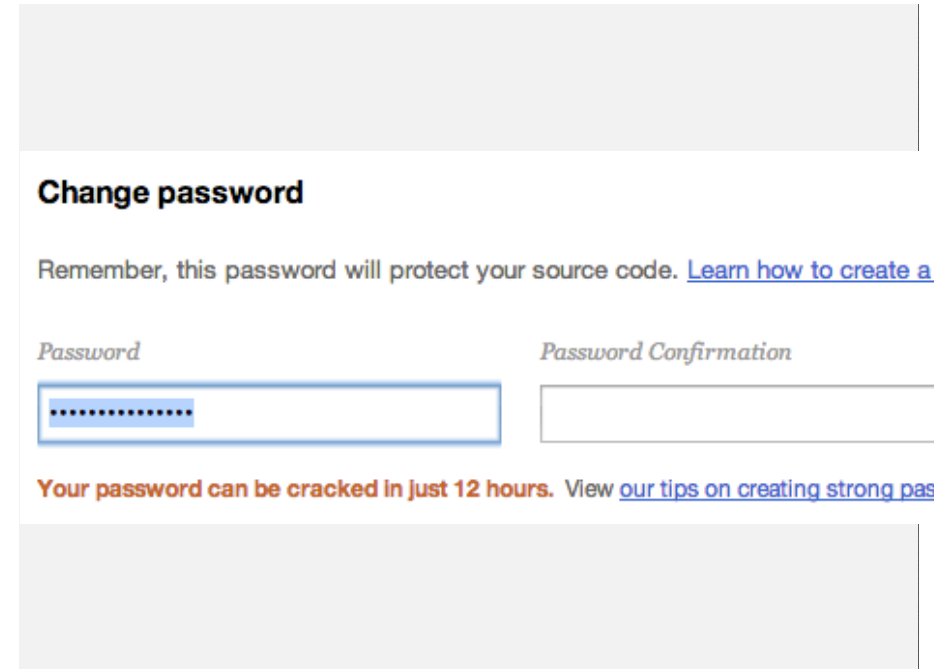
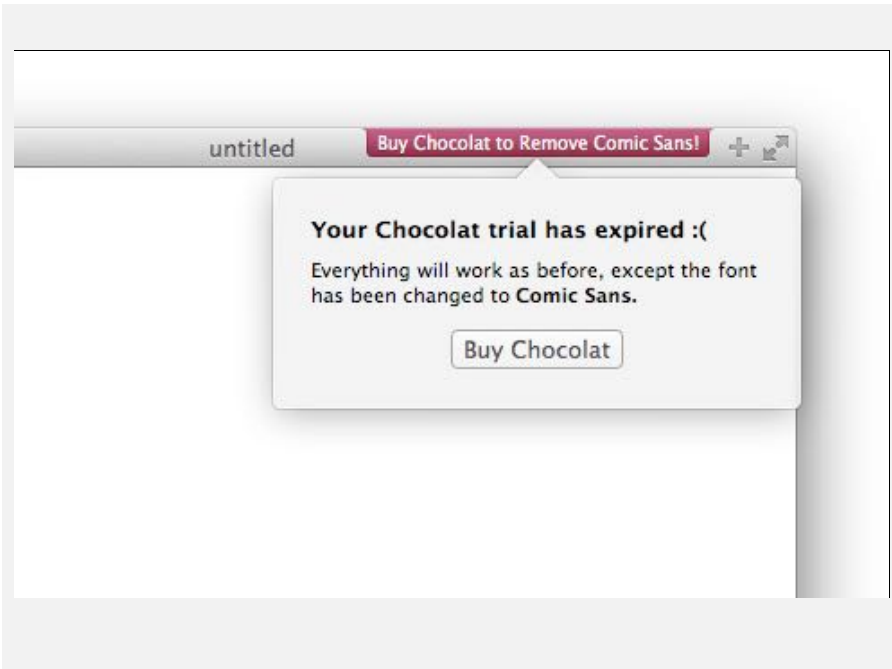
Lunar, a design firm that has spent 30 years creating everything from...

What is UX?

a

建立與用戶之間具有意義的關係





b

使用者經驗不~~只是~~在做視覺上的美化



c

使用者體驗其實無所不在





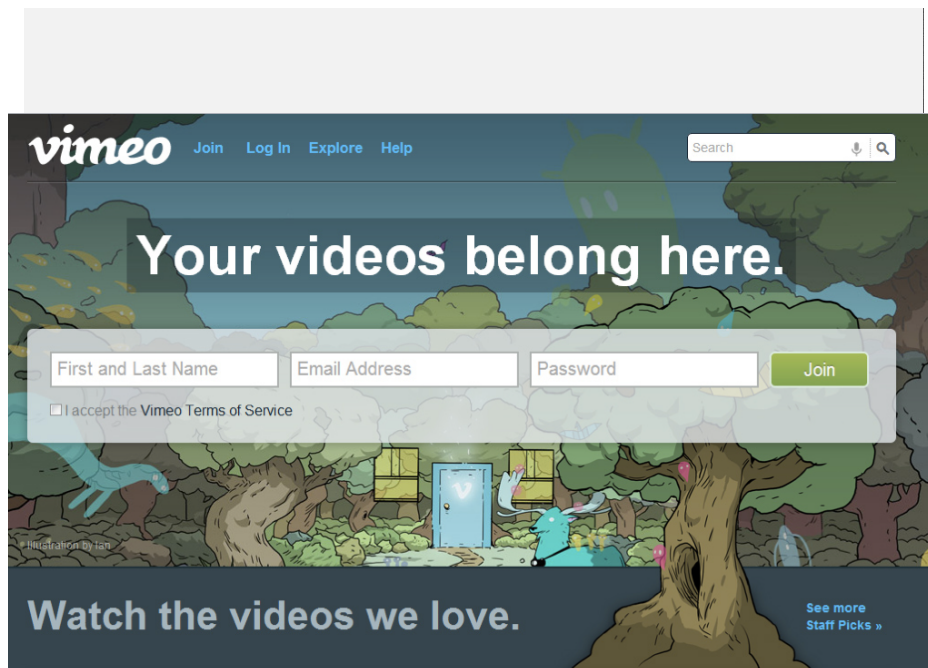


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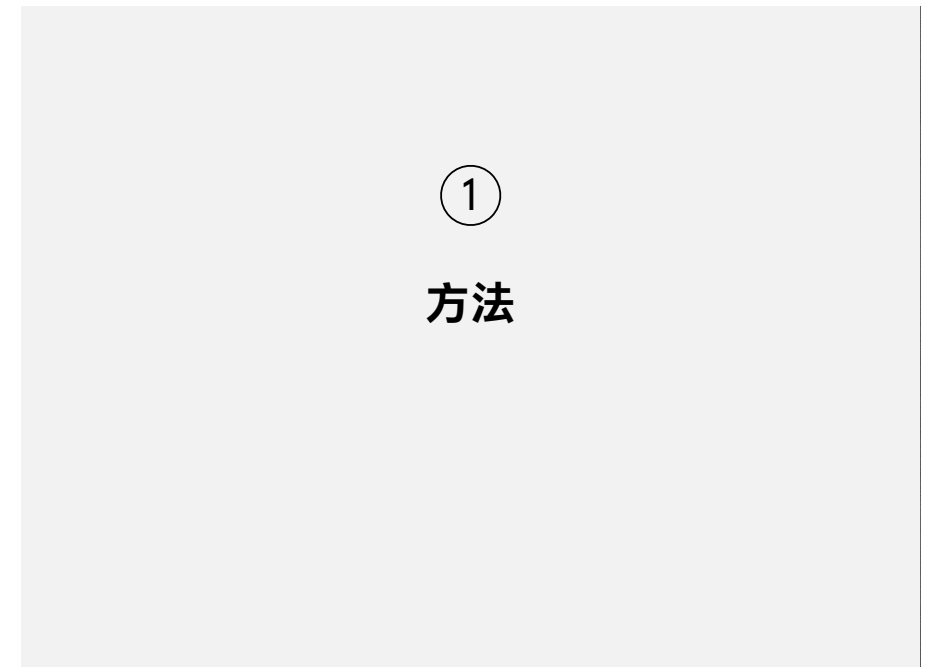
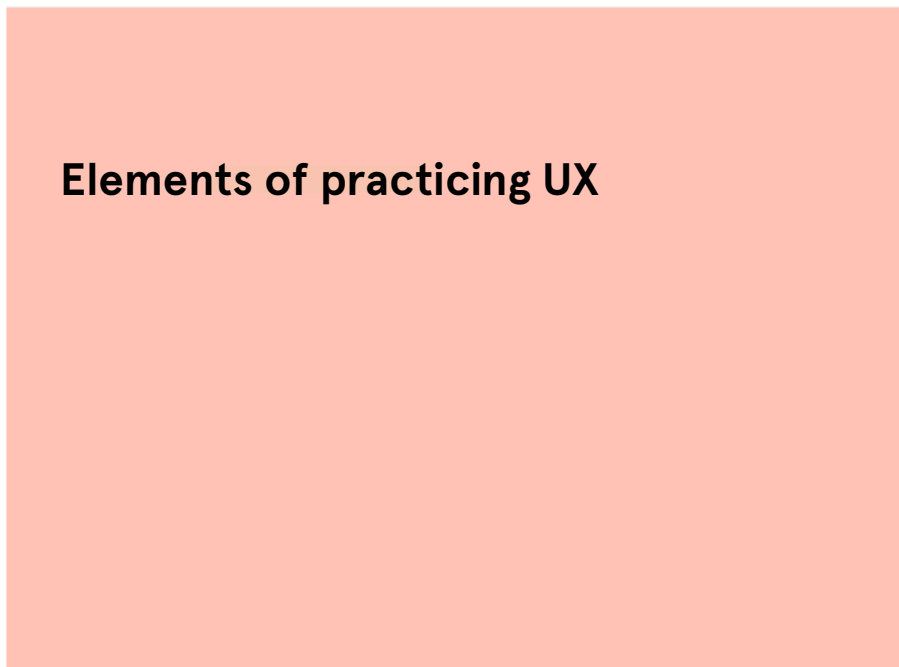
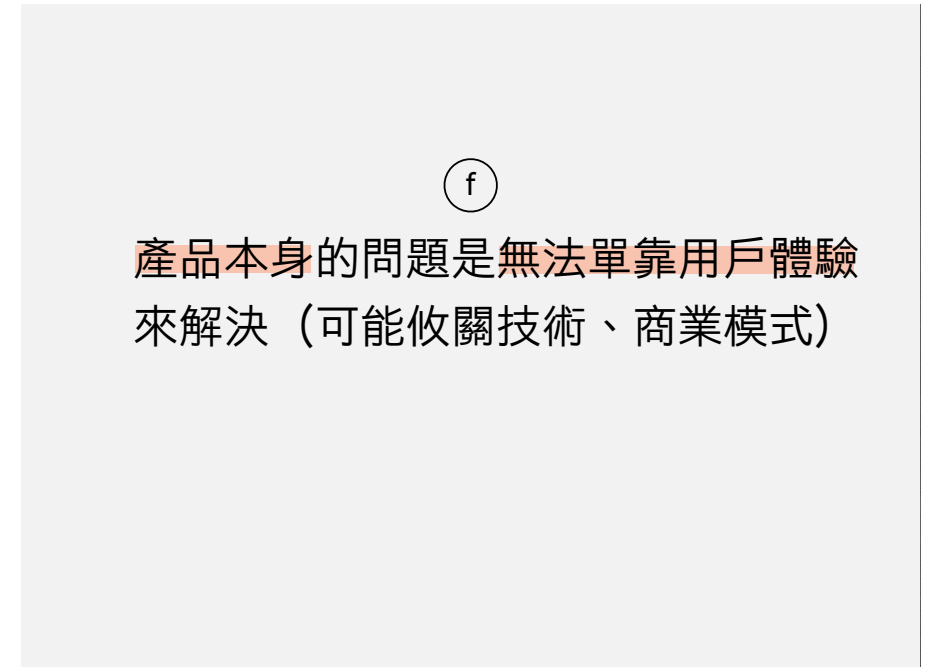
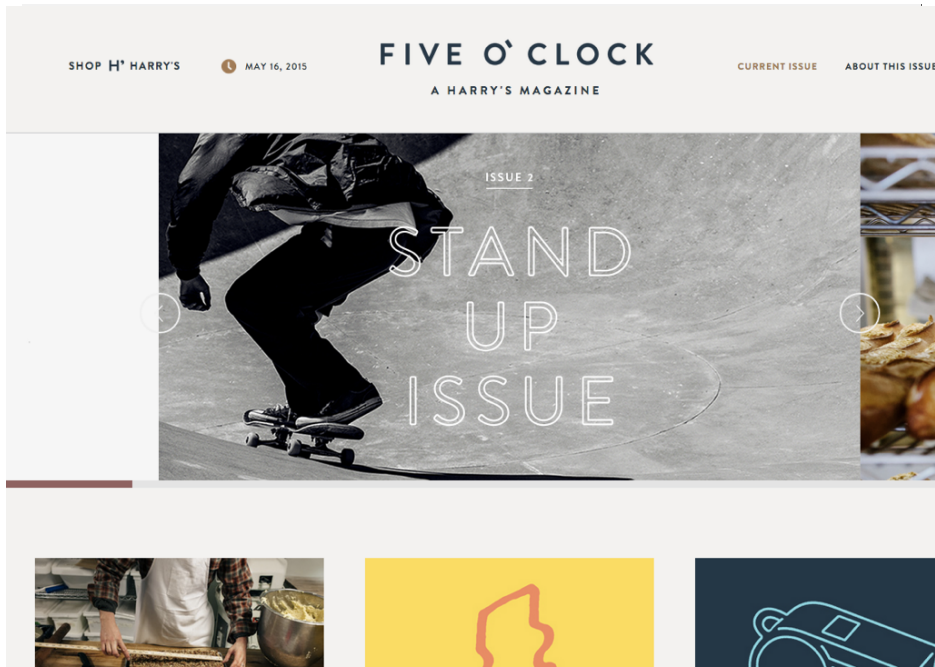
全方位接觸點 vs. 單一的產品體驗

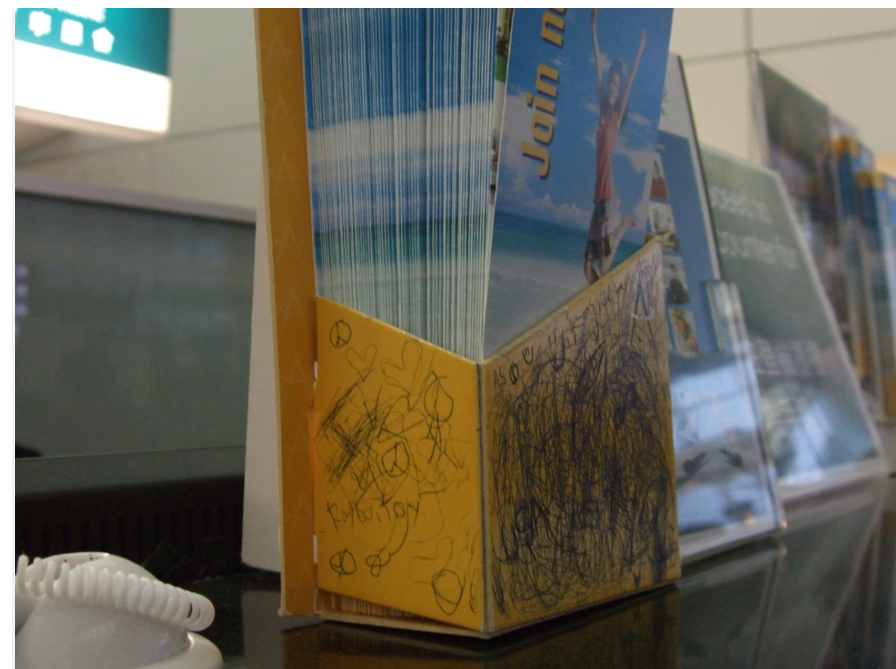
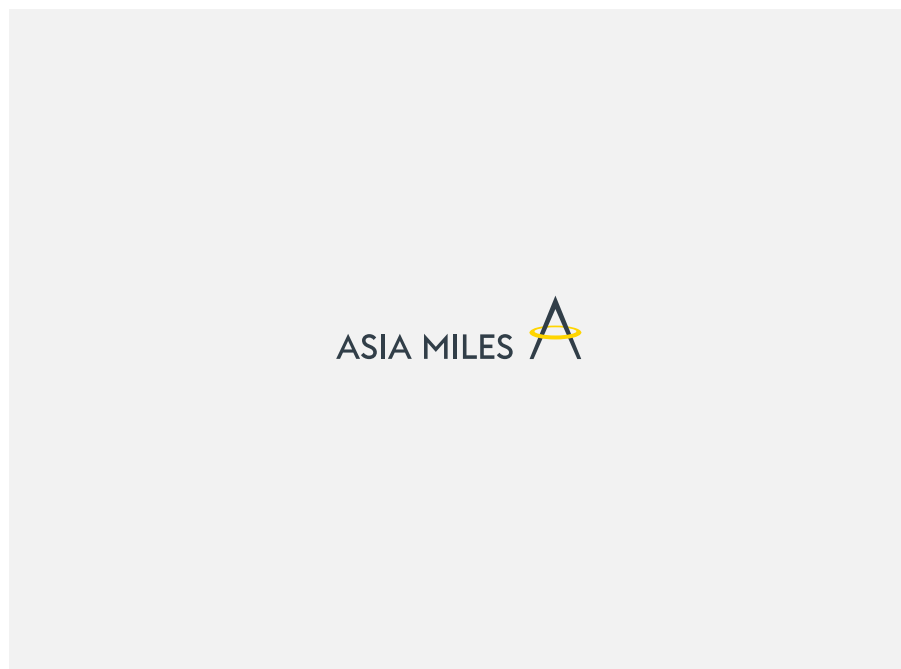














## 5 things we did for user research

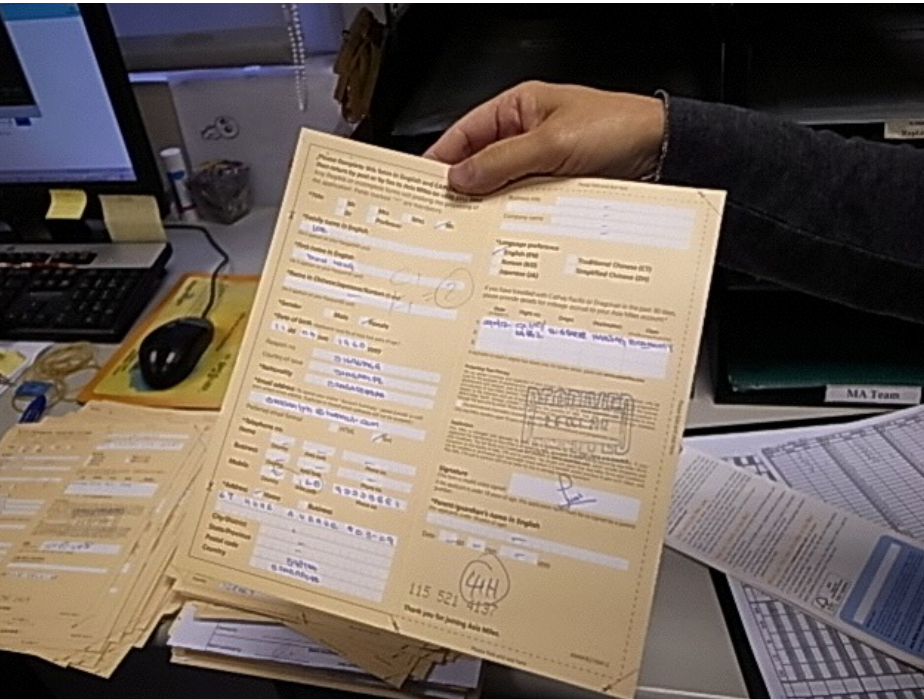
- Understand issues
- Design research plan
- Execute field research
- Making meanings
- Tell stories

We started by taking,  
listening and observing  
4 types of people with  
empathic and curious mind.

## INTERNAL EXPERTS







## TARGET USERS



## EXTREME USERS







## ANALOGOUS RESEARCH







- from **loyalty program** to **lifestyle reward program**
- **Sustainable growth** will not be created by a single product or service
- Identify key business pillars through **customer insights**
- Building a **healthy ecosystem** between platform, members and partners

We brainstormed, then made many low resolution prototypes based on our user insights.

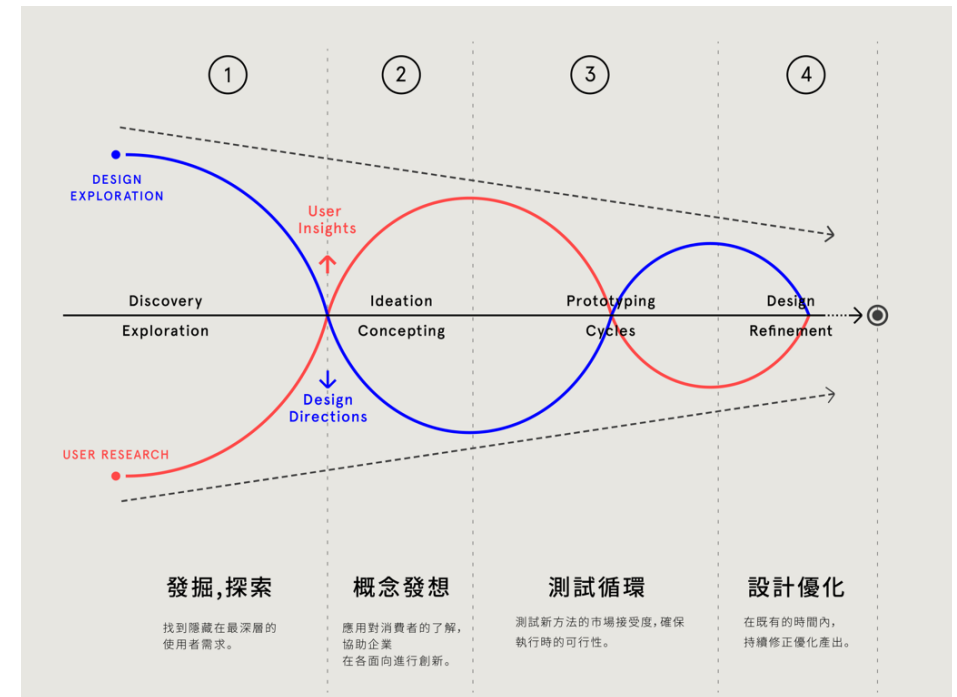




We tested different prototypes to get real user feedback in order to refine the design over and over again.



Until we had something worthy  
to move forward.



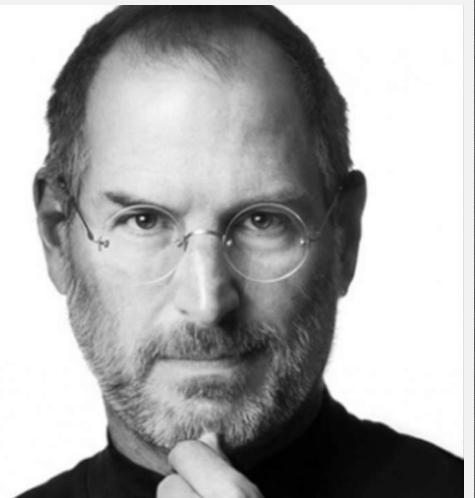


1

方法 + 心態



Steve Jobs  
1955-2011





勇敢面對風險，  
探索未知的領域



樂於分享與  
跨界合作

②

產品不能受限於部門KPI的制度  
公司內部如何有跨部門的合作方式？

## What does it take to build a successful e-comm app?

- Design department
- Engineering department
- PM team
- Different Biz Units



Engineers, Designers, Researchers  
working together to create  
meaningful experiences for users

***Coding with meanings***

Creating a culture of UX



好的專案流程重要性不低於  
成果，但若沒有適當的思維  
及做事心態，流程並不具備  
任何意義。

正確的思維是教不來的，  
是要花時間被培育而出的。



運用





## 內化

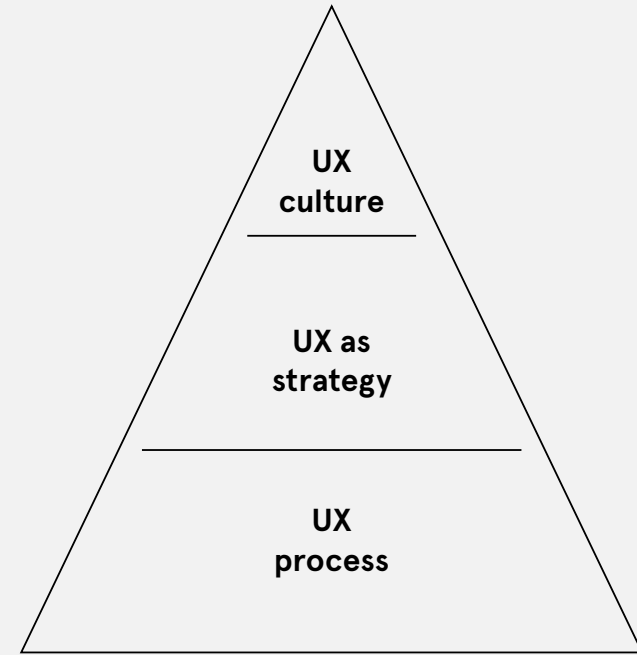


具備正確思維的團隊便有  
能力建立起專屬於他們的  
流程。

所以？

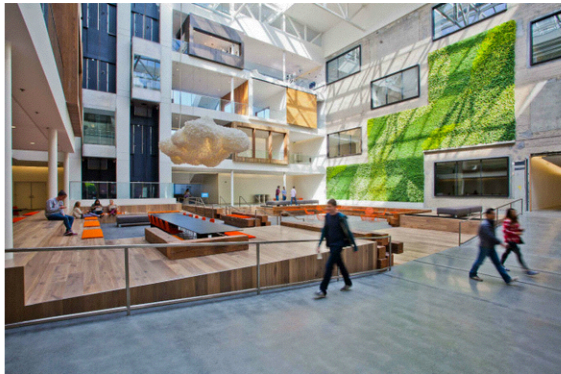
Q

我們如何在企業內部裡面  
建立好的用戶體驗文化？



CLIFF KUANG 01.30.15 6:30 AM


## WHY AIRBNB'S NEW HEAD OF DESIGN BELIEVES 'DESIGN-LED' COMPANIES DON'T WORK



Airbnb headquarters in San Francisco. © Emily Hagopian

A

答案是需要藉由好的引導  
一步一步自己找出來的



"To grow and to improve,  
we have to be there at  
the edge of uncertainty."